

Iredell County Small Business Resources

Technical Assistance/Business Counseling/Training/Resources

Small Business & Technology Development Center (SBTDC)

The SBTDC, is a business development service of The University of North Carolina, is now in its 25th year as a leading resource partner of the U. S. Small Business Administration in North Carolina. The SBTDC provides high quality business counseling and management education services to existing small businesses and to serious business start-ups.

The following SBTDC Regional Offices serve Iredell County:

Charlotte Office

Contact: Lewis Deaton

P: 704-548-1090

Email: ldeaton@sbtnc.org

Winston-Salem Office

Contact: Allan Younger

P: 704-779-7340

Email: ayounger@sbtnc.org

Small Business Center Network

The Small Business Center Network, comprised of 58 Small Business Centers throughout North Carolina, supports the development of new businesses and the growth of existing businesses by being a community-based provider of training, business counseling, and resource information.

The following SBC serves Iredell County:

Mitchell Community College

Small Business Center

Contact: Suzanne Wallace

P: 704-878-3227

Email: swallace2@mitchellcc.edu

SCORE

SCORE is a nonprofit that is dedicated to educating entrepreneurs and helping small businesses start, grow, and succeed. SCORE has volunteers that offer their knowledge and experience to help any small business owner. SCORE is a resource partner with the U. S. Small Business Administration.

The following SCORE office serves Iredell County:

Charlotte SCORE Office

Contact: Bill Currens, Counselor

P: 704.344.6576

wmcurrens@roadrunner.com

Other Small Business Resources

Women Business Center

Women's Business Centers represent a national network of nearly 100 educational centers designed to assist women start and grow small businesses. WBCs operate with the mission to "even the playing field" for women entrepreneurs, who still face unique obstacles in the world of business.

<http://www.awbc.biz/>

Veteran Business Outreach Center

The **Veterans Business Outreach Program** (VBOP) is designed to provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business. The SBA has 16 organizations participating in this cooperative agreement and serving as Veterans Business Outreach Centers (VBOC).

To find closest Veteran Business Outreach Center visit the SBA web site for more information.

U. S. Export Assistance Center

The Commercial Service has a network of export and industry specialists located in more than 100 U.S. cities and over 80 countries worldwide. These trade professionals provide counseling and a variety of products and services to assist small and mid-sized U.S. businesses export their products and services.

Charlotte U. S. Export Assistance Center
521 E. Morehead St. Suite 435
Charlotte, NC 28202
<http://www.buyusa.gov/northcarolina/>

Contact: Greg Sizemore
P: 704.333.4886
Email: greg.sizemore@trade.gov

North Carolina Dept. of Commerce - International Business

International Trade Division's business development managers help North Carolina companies smooth their entry into worldwide markets with value-added services including:

- Preparing marketing plans
- Handling export operations
- Providing market research
- Identifying best market prospects
- Advising on finance and insurance options
- Working to find customers and partners

Jean Davis

Director of International Trade

(919) 733-7193 Fax: (919) 733-0110

jdavis@nccommerce.com

Procurement Technical Assistance Center

Congress created the Procurement Technical Assistance Program (PTAP) to help businesses seeking to compete successfully in federal, state and local government contracting. Funded through Cooperative agreements between DoD and state/local entities, 94 PTACs provide a range of expert services at little or no charge.

North Carolina SBTDC/PTAC

<http://www.sbtdc.org>

Mark Mills - Program Director

Phone: (828) 345-1115

Email: mmills@sbtdc.org

NC Rural Center

Our mission is to develop, promote and implement sound economic strategies to improve the quality of life of rural North Carolinians. We serve the state's [85 rural counties](#), with a special focus on individuals with low to moderate incomes and communities with limited resources.

To fulfill our mission, the center operates multifaceted programs with four overarching goals:

- Serve as the state's rural policy leader and advocate
- Develop strategies to bring about economic and social transformation
- Deliver resources for rural people, businesses and communities
- Equip rural leaders to succeed in the 21st century

<http://www.ncruralcenter.org/home.html>

NC Military Business Center

The North Carolina Military Business Center (NCMBC) is a business development entity of the North Carolina Community College System, headquartered at Fayetteville Technical Community College (FTCC). The **mission** of the NCMBC is to leverage military and other federal business opportunities for economic development and quality of life in North Carolina.

<http://www.ncmbc.us/>

SBA

SBA offers a variety of programs and support services to help you navigate the issues you face with your initial applications, and resources to help after you open for business.

www.sba.gov

SBA North Carolina District - Charlotte

6302 Fairview Road, Suite 300

Charlotte, NC 28210

P: 704-344-6563

F: 704-344-6769

charlotte.nc@sba.gov